

FIG. 1

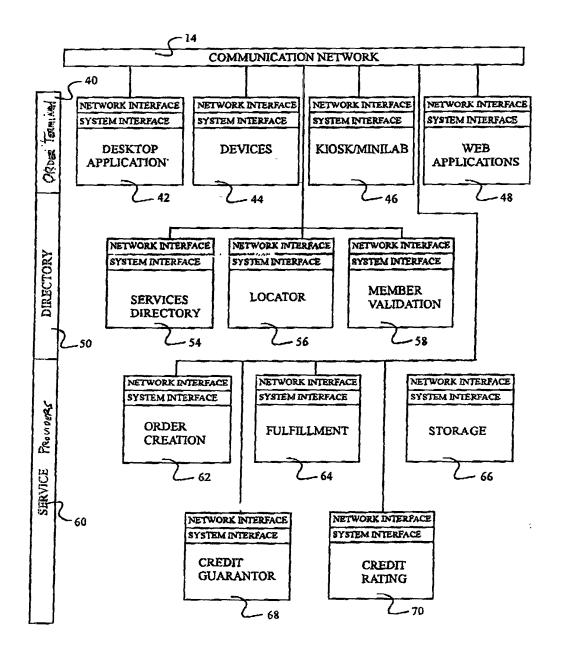
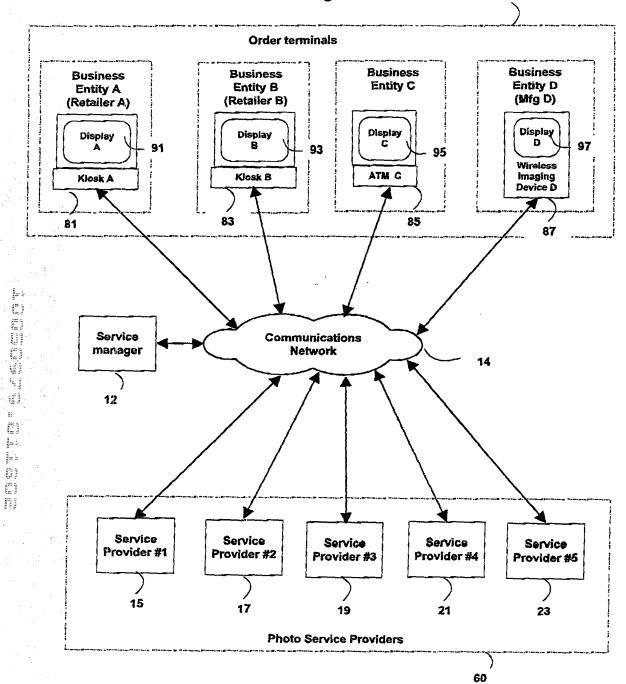
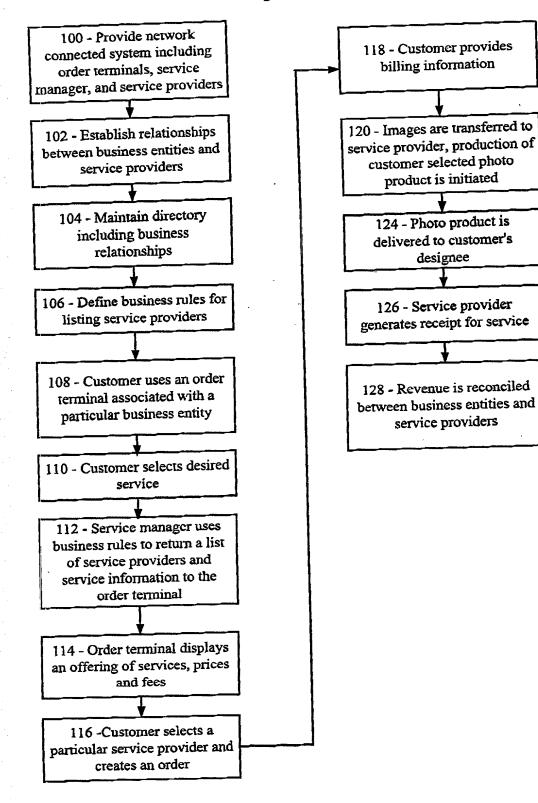


FIG. 2

Fig. 3





		Oradian	Entity A	Entity B	Entity C	Entity D
Provider	Name	Service	Lildy A	2,1,1,1,1		
			 D	X	N	F
#1	RetailerA.com	Printing	 	^-		
			 x 	D	N	×
#2	RetailerB.com	Printing	 ^ -			
			l N	N	F	D
#3	FOTO.com	Printing	 	- '`-		
		a delete	+ = -	N	. N	N_
#4	FRAMES_R_US	Framed prints	 '	 		
		Energy prints	+ N	F	N	N
#5	Pictures.com_	Framed prints				

Relationships:

D = domestic

F = Friendly

N = Neutral

X = Hostile

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Select a service

- Standard Prints
- Framed Prints

230

Order Standard Prints

FOTO.com

Prints by mail



Mailed in 48 hours \$0.40 per print

In-store pick-up



\$0.40 per print Next day service



\$0.50 per print 2-day service

Order Framed Enlargements



Mailed to your home 1-2 weeks delivery \$15 for frame 5 x 7 + \$1 transfer fee



Mailed to your home 1-2 weeks delivery \$18 for frame 5 x 7 + \$1 transfer fee

234

232

Order Prints

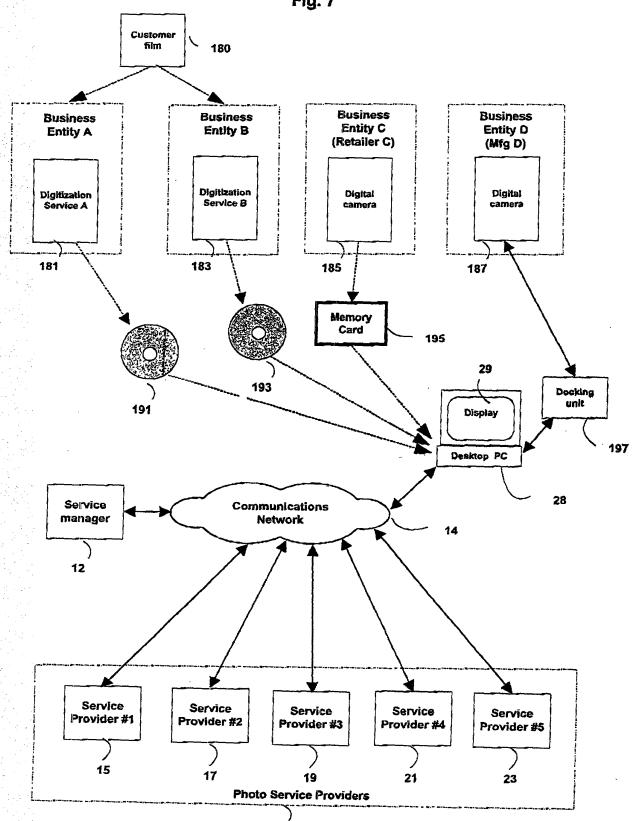
Foto.com Prints by mail

Mailed in 48 hours

\$0.30 per print

Retailer A In-store pick-up \$0.40 per print 2-day service

242



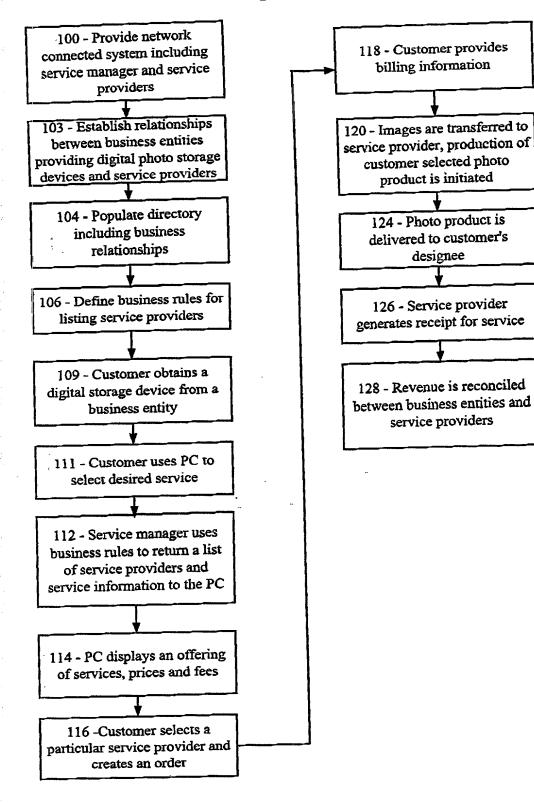
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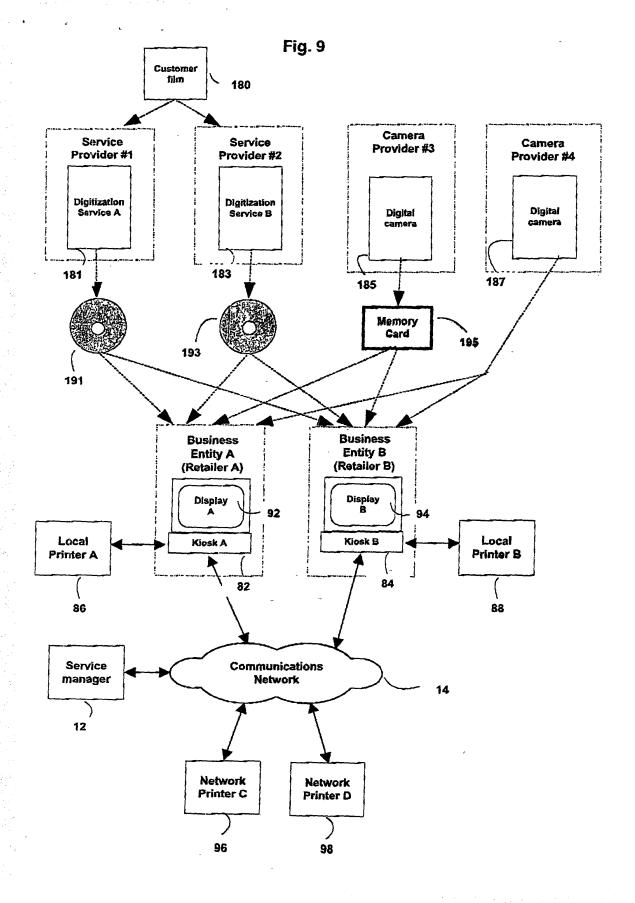
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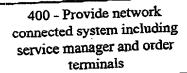
Tarra dam

Day of Man Wall

F 2

Total I I Sugar

Figure 10



402 - Establish relationships between service providers providing digital photo storage devices and business entities associated with order terminal

404 - Populate directory including business relationships

406 - Customer obtains a digital storage device from a provider

408 - Customer uses order terminal associated with a business entity

410 - Service manager
provides information
concerning provider of digital
storage device to the order
terminal

412 - Order terminal displays an offering based on buiness relationship between the provider and the business entity

414 -Customer orders a digital photo product using the order terminal

420 - Images are transferred from digital photo storage device

422 - Digital photo product is produced using local or networked printer

> 424 - Photo product is delivered to customer's designee

426 - Service provider generates receipt for service

428 - Revenue is reconciled between business entities and service providers